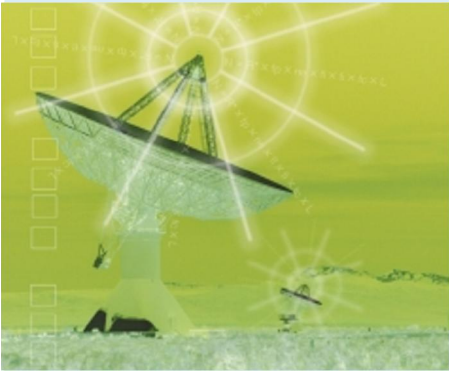


Entel

Integrated Energy Solution



EnergyPurchasing : SmartMetering : ConsumptionReporting : SiteAudits

Energy purchasing and management is important to every business. Volatile wholesale costs are now an accepted feature of the market, and the threat of climate change is driving new legislation that will place real responsibilities on your business to reduce your energy consumption. Entel can help you to manage energy costs through a fully integrated service that encompasses Energy Purchasing, Smart Metering, Consumption Reporting, and On-site Energy Audits, all **at no direct cost to you**.

The Service Explained

The Integrated Energy Solution is a total approach to Energy management. First we perform a thorough analysis of your energy consumption to prepare a detailed tender that gets your data to the entire UK supply market from one point of access. Entel have relationships with every UK supplier, including Npower, EDF, PowerGen, Centrica, and smaller entrants like First Utility and Bizz Energy. We present our report to you, detailing all the offers we have received. Our offers will also include installation of 'Smart Metering' where appropriate - a process we will manage, so you can benefit from this technology with the absolute minimum of disruption to your business. You can compare these offers against any others that you

[Improving your profitability and efficiency]

receive from other sources, and decide whether or not to take one of our offerings.

Assuming that you decide to take up one of our offers, we will manage the meter installation process in conjunction with your supplier, and begin to collect data so that we can issue a quarterly report to you, providing a clear and detailed picture of your energy usage. We will provide 'league tables' of your sites, using performance criteria agreed with you, highlight variances within sites over time, and point out areas where improvements can be made.

Our reports will identify the most energy - inefficient site in your portfolio. We will then send a fully qualified Engineer to that site to perform a thorough audit of energy use. This will generate a report showing you exactly where improvements can be made. From this, not only will you be able to save energy (and therefore money) at that site, you will also gain valuable energy - saving ideas which you can then roll out across your estate as you see fit.

Our partnership arrangements with electricity suppliers allow us to offer this fully integrated service at no direct cost to you - our suppliers pay us a commission for contracts they sign through us. We provide our reporting and auditing services free of charge, as part of our commitment to deliver real results for our customers.



Entel
www.entelcg.com